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HARYANA GOVERNMENT

INDUSTRIES AND COMMERCE DEPARTMENT

Order

The 20th October, 2016

No. 2/2/2016-4IBII(2).—

Subject: *Amendment in Performance Security Deposit of the successful tenderer in Procurement of Stores/Goods through Supplies & Disposals Department, Haryana.*

The Policy Guidelines as at Clause No. 13(iv) of Govt. Order No. 2/2/2010 4I BII of dated 28th May, 2010 provides for Performance Security Deposit to the successful tenderer uniformly @10% of the order value or estimated value of Rate Contract as per DGS&D norms. During the High Powered Purchase Committee Meeting, the various bidding firms had submitted that the amount of Performance Security Deposit being imposed by the State is comparatively higher as compared to other States and its high value is also reflected in the Financial Bids. The tendering firms have further requested to reduce the amount of Performance Security Deposit to the successful tenderer as the cost benefit of the same will be automatically reflected in the pricings of the Goods/ Stores procurement.

Having considered the same, the Government has decided that Performance Security Deposit of the successful tenderer shall be as under:-

Sr. No.	Type of Firm/Enterprises	Value of Performance Security Deposit
1	Haryana based firms:- (i) # Haryana Based Micro and Small Enterprises (MSEs) (ii) Haryana based other firms/enterprises	(i) @0.2% of the order value or estimated value of Rate Contract (where maximum value of rate contract (RC) is indicated, it will be on the basis of the same) (ii) @2% of the order value or estimated value of Rate Contract (where maximum value of rate contract (RC) is indicated, it will be on the basis of the same)
2	Other States/ UTs based firms	@5% of the order value or estimated value of Rate Contract (where maximum value of rate contract (RC) is indicated, it will be on the basis of the same)

Haryana based MSEs will be eligible for performance security deposit @ 0.2% who have filed Entrepreneurs Memorandum (Micro or Small Enterprise category) in the Industries Department Haryana and who participate directly in the tendered/quoted items and offering to supply the entire quoted quantity manufactured from their own Haryana based unit.

The Clause No. 13(iv) of Govt. Order No. 2/2/2010 4I BII of dated 28th May, 2010 is amended to the above stated extent. Further, these guidelines shall be applicable to all the cases of Fixed Quantity purchase of Stores/ Goods and Rate Contracts which are tendered after the date of issue of these guidelines.

This issues with the concurrence of Finance Department conveyed *vide* their U.O. No. 1/48/2016-4FD III/27758 of dated 03rd October, 2016.

The above instructions may be brought to the notice of all concerned.

Chandigarh:
The 19th October, 2016.

DEVENDER SINGH,
Principal Secretary to Government Haryana,
Industries and Commerce Department.

Annexure 'I'**Format of Affidavit****(Seeking benefits/ concessions in Past performance/ Experience & Purchase Preference by Haryana based manufacturing Micro & Small Enterprises (MSEs) in the State Public Procurement)**

(On non judicial paper of Rs. 10/-)

I _____ S/o _____ aged _____ residing at _____ Proprietor/
Partner/ Director of M/s _____ do hereby solemnly affirm and declare that:-

1. My/our above noted enterprise M/s _____ (Name & Address) _____ has been issued Manufacturing Entrepreneurs Memorandum in Haryana by the District Industries Centre _____ under acknowledgement No. _____ of dated _____ (Self Certified Copy of the same is attached as **Annexure 'A'** with this affidavit) and has been issued for manufacture of the following items in **category Micro / Small Enterprise** (please tick the either) as under:-
 - i. _____
 - ii. _____
 - iii. _____
2. That the quoted item(s) in the tender _____ is one (or more) of the item for which my/our above noted enterprise has been issued Manufacturing Entrepreneurs Memorandum by the Industry Department Haryana as per details at para 1 above.
3. That my/our above mentioned manufacturing Micro/ Small Enterprises fulfils either or both of the below mentioned eligibility criteria:
 - i. That my/our above mentioned enterprise has been issued quality certification of ISI Mark/ ISO/ Ag. Mark/ any other quality mark _____ (**please tick either of the option**) by _____ (name of GOI/ State Govt. Agency/ institution authorized by GOI/ State Govt.) on _____ and the same is valid from _____ to _____ in respect of item/ good (give name of item/good) _____ mentioned in the tender (Self Certified Copy of the relevant certificate is attached as **Annexure 'A'** with this affidavit)
 - OR/AND**
 - ii. That my/our above mentioned enterprises has been registered with DGS&D, GOI/ NSIC/ Govt. of India Departments/ State Govt. Department/ Govt. of India Public Sector Undertakings (PSUs) or State Government Public Sector Undertakings (PSUs) (**Please tick one of the option as above**) in respect of Name of item/ goods/ work/ services _____ (**Name**) as mentioned in the tender for the corresponding period of time of this tender. A self certified Copy of the same attached as **Annexure 'B'** with this affidavit
4. That in case the Purchase Order of the quoted item is issued to me/us, it will not be outsourced or subcontracted to any other firm and the entire manufacturing of the order item shall be done in-house by our Enterprise based in Haryana (address mentioned as at Sr.No.1). Further, the billing will be done from Haryana.

Dated:**DEPONENT****VERIFICATION:**

Verified that the contents of para no. 1 to 4 of the above are true and correct to my knowledge as per the official record and nothing has been concealed there in.

Dated:**DEPONENT**

Annexure 'II'

Format of Affidavit

(For seeking the benefits/ concessions by Haryana based manufacturing Medium Enterprises in Past Performance/ Experience & Purchase Preference in the State Public Procurement)

(On non judicial paper of Rs. 10/-)

I _____ S/o _____ aged _____ residing at _____
 _____ Proprietor/ Partner/ Director of

M/s _____ do hereby solemnly affirm and declare that:-

1. My/our above noted enterprise M/s _____ (Name and Complete address) _____ has been issued Manufacturing Entrepreneurs Memorandum in Haryana by the District industries Centre _____ under acknowledgement No. _____ of dated _____ (Self Certified Copy of the same be attached as **Annexure 'A'** with this affidavit) and has been issued for manufacture of the following items in **category Medium Enterprise** as under:-
 - i. _____
 - ii. _____
 - iii. _____
 - iv. _____
2. That my/our above mentioned manufacturing Medium Enterprises meet all the remaining terms & conditions of the tender except Past Performance/ Past Experience.
3. That my first purchase order under this benefit/ concession was issued by State Government Department/ State Government Agency (name of Deptt./Agency) _____ vide P.O. No. _____ of dated _____ for the supply of _____ (name of the item/ good/ work/ services) was successfully complied by above mentioned Enterprises. A self certified Copy of the same is attached as **Annexure 'B'** with this affidavit.
4. That in case the Purchase Order of the quoted item is issued to me/us, it will not be outsourced or subcontracted to any other firm and the entire manufacturing of the order item shall be done in-house by our Enterprise based in Haryana, (address mentioned as at Sr.No.1).
5. That we agree to the condition that this benefit/ concession to the Medium enterprises is valid for one year from the date of getting the first supply order under State Public Procurement.
6. That the billing will be done from Haryana.

Dated:**DEPONENT .****VERIFICATION:**

Verified that the contents of para no. 1 to 6 of the above are true and correct to my knowledge as per the official record and nothing has been concealed there in.

Dated:**DEPONENT**

Annexure 'III'

Various possible scenarios during negotiations/apportionment of quantities in view of implementation of MSMEs Public Procurement Policy in the State:

Sr. No.	Scenario	Sub scenario/ Negotiations	Sub-sub scenario	Apportionment
1	When no Micro & Small Enterprises (MSEs) or Medium Enterprises (MEs) (Purchase Preference Enterprises) have submitted their bids in the tender	-	Negotiations shall be done as per the exiting provisions	Apportionment of quantity shall be done as per the exiting provisions
2	When L1+5% have MSMEs (Purchase Preference) options in addition to firms other than MSMEs and L1+15% have no MSMEs (Purchase Preference) options:	When one or more MSEs is within L1+5% (evaluated rates) and no Medium Enterprises (ME) (Purchase Preference) have submitted its bids or are beyond L1+15% range: Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.	(i) In case, MSE is finally arrived L1, then it will be entitled 100% of the tendered quantity (40% of unreserved category + 50% for MSEs +10% for MEs)	100% of quantity allotment to MSE
			(ii) In case, one MSE matches the finally arrived L1 (other than MSE), it will be eligible for 70:30 ratio of the tendered quantity out of 50 % (40% reserved for non purchase preference quota + 10% full quota for MEs) and further will be entitled for full 50% reserved quota for MSEs	35% quantity allotment to Firm other than MSME and 65% quantity allotment to MSE
			(iii) In case, more than one MSEs (say two no) matches the finally arrived L1 rate (other than MSE), both will be eligible for 50 (non MSME) :25(MSE1):25(MSE2) ratio of the tendered quantity out of 50 % (40% reserved for non purchase preference quota + 10% full quota for MEs) and further will be entitled for half of 50% reserved quota for MSEs and so on	25% quantity allotment to Firm other than MSME and 37.5% quantity allotment each to MSE1 and MSE2 respectively
		When one or more MEs is within L1+5% (evaluated rates) and no Micro & Small Enterprises (MSEs)(Purchase Preference) have submitted its bids or are beyond L1+15% range: Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.	(i) In case, ME is finally arrived L1, it will be entitled 100% of the tendered quantity (40% of unreserved category + 50% for MSEs +10% for MEs)	100% of quantity allotment to ME
			(ii) In case, one ME matches the finally arrived L1 (other than ME) , it will be eligible for 70:30 ration (30% share for ME) of the tendered quantity out of 90% (40% reserved for non purchase preference quota and 50% reserved quota for MSEs) and further will be entitled for full 10% quota for MEs	60% quantity allotment to Firm other than MSME and 40% quantity allotment to ME
			(iii) In case, more than one MEs (say two no) matches the	45% quantity allotment to Firm other than MSME

			finally arrived L1 rate(other than ME),, both will be eligible (50 (Non MSME):25(ME1):25) (ME2 for 25% each from the tendered quantity out of 90% (40 % reserved for non purchase preference quota and 50% reserved quota for MSEs) + half of 10% quota for MEs and so on	and 27.5% quantity allotment each to ME1 and ME2 respectively
		When one or more MSEs and MEs is within L1+5% (evaluated rates and no MSEs/MEs are within L1 + 15 % (evaluated) range: Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.	(i) In case, one MSE is finally arrived L1, it will be entitled 90% of the tendered quantity (40% of unreserved category + 50% for MSEs) and the one ME will be entitled for 10% of the tendered quantity subject to condition that it accept the counter offer of finally arrived L1 -	90% quantity allotment to MSE and 10% quantity allotment to ME
			(ii) In case, one ME is finally arrived L1, it will be entitled 50% of the tendered quantity (40% of unreserved category +10% for MEs) and the one SME subject to condition that it accept the counter offer of finally arrived L1 will be entitled for 50% of the tendered quantity --	50% quantity allotment to ME and 50% quantity allotment to MSE
			(iii) In case, one MSE matches the finally arrived L1 (firm other than MSE & ME) , it will be eligible for 70:30 ration (30% share for MSE) of the tendered quantity out of 40% (reserved for non purchase preference quota) + 50% reserved quota for MSEs and one ME subject to condition that it accept the counter offer of finally arrived L1 will be entitled for 10% of tendered quantity	30% of tendered quantity to firm other than MSME, 60% quantity allotment to MSE and 10% quantity allotment to ME
			(iv) In case, one ME matches the finally arrived L1 (from firm other than MSE & ME) , it will be eligible for 70:30 ration (30% share for ME) of the tendered quantity out of 40% non purchase preference quota and further 10% reserved quota for MEs and the one MSE subject to condition that it accept the counter offer of finally arrived L1 will be entitled for 50% of the tendered quantity	30% of tendered quantity to firm other than MSME, 50% quantity allotment to MSE and 20% quantity allotment to ME
			(v) In case, more than one MSEs or MEs (say two no) matches the finally arrived L1 rate (from firm other than MSE & ME), both will be eligible as per the rational given above	20% of tendered quantity to firm other than MSME, 30% quantity each allotment to MSE1 & MSE2 and 10% quantity each allotment to ME1 &

			in (iii) and (iv)	ME2
3	When L1+5% have no MSMEs Purchase Preference options and L1+15% have MSMEs Purchase Preference options:	When no MSEs/MEs is within L1+5% (evaluated rates) but one or more MSEs/MEs are within L1+15: Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.	Offer will be given to MSE1, MSE2, ME1 and ME2 to match the L1 rate.	50% of tendered quantity to firm other than MSME (40% unreserved share + 10% ME share) and 50% quantity allotment to MSE1
			(i) In case, MSE1 matches the L1 rate & MSE2, ME1 & ME2 do not agree to it, than the entire 50% of the tendered quantity will be offered to MSE1	
			(ii) In case, MSE2 also matches the L1 rate but ME1 & ME2 do not agree to the same, than the 50% of tendered quantity available as Purchase Preference to MSEs shall be equally distributed amongst the two MSEs and so on -	50% of tendered quantity to firm other than MSME (40% unreserved share + 10% ME share) and 25% each quantity allotment to MSE1 and MSE2
			(iii) In case, ME1 matches the L1 rate and MSE1, MSE2 & ME2 do not agree to the same, than the entire 10% of the tendered quantity will be offered to ME1	90% of tendered quantity to firm other than MSME (40% unreserved share + 50% MSE share) and 10% quantity allotment to ME1
			(iv) In case, ME2 also matches the L1 rate and MSE1 & MSE2 do not agree to the same, than the 10% of tendered quantity available as Purchase Preference to MEs shall be equally distributed amongst the two MEs and so on	90% of tendered quantity to firm other than MSME (40% unreserved share + 50% SME share) and 05% each quantity allotment to ME1 & ME2
			(v) In case, one MSE1 and one ME1 matches the L1 rate and MSE2 & ME2 do not agree to the same, than the entire 50% of the tendered quantity will be offered to MSE1 and the entire 10% of tendered quantity will be offered to ME1	40% of tendered quantity to firm other than MSME (40% unreserved share), 50% quantity allotment to MSE1 and 10% quantity allotment to ME1.
			(vi) In case, MSE1, MSE2 and one ME1 matches the L1 rate and ME2 do not agree to the same, than the entire 50% of the tendered quantity will be offered equally to MSE1 & MSE2 and the entire 10% of tendered quantity will be offered to ME1	40% of tendered quantity to firm other than MSME (40% unreserved share), 25% each quantity allotment to MSE1 & MSE2 and 10% quantity allotment to ME1.
4	When L1+5% have MSMEs Purchase Preference	A1: When one or more MSEs (say MSE1, MSE2) is within L1+5%	(vii) In case, MSE1, MSE2, ME1 and ME2 matches the L1 rate, than the entire 50% of the tendered quantity will be offered equally to MSE1 & MSE2 and the entire 10% of tendered quantity will be offered equally to ME1 & ME2	40% of tendered quantity to firm other than MSME (40% unreserved share), 25% each quantity allotment to MSE1 & MSE2 and 05% each quantity allotment to ME1 & ME2.
			Offer will be given to MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1 rate.	75% of tendered quantity to MSE1 and 25% of tendered quantity to either of MSE3/MSE4

	options and L1+15% too have MSMEs Purchase Preference options:	(evaluated rates) and one or more MSEs (MSE3,MSE4)/ MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that MSE1 is the finally arrived L1</u>	(i) In case, either of MSE3 /MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.	
			(ii) In case, MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.	75% of tendered quantity to MSE1 and 12.5 % each of tendered quantity to MSE3 & MSE4
			(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.	90% of tendered quantity to MSE1 and 10 % of tendered quantity to either of ME3/ME4
			(iv) In case, ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.	90% of tendered quantity to MSE1 and 05 % each of tendered quantity to ME3 & ME4
			(v) In case, MSE3 & ME3 matches the L1 rate & MSE4,ME4 do not agree to it	65% of tendered quantity to MSE1 , 25% of tendered quantity to MSE3 and 10% of tendered quantity to ME3
			(vi) In case, MSE3, MSE4 & ME3 matches the L1 rate & ME4 do not agree to it	56% of tendered quantity to MSE1 , 17% each of tendered quantity to MSE3 & MSE4 and 10% of tendered quantity to ME3
			(vii) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate	56% of tendered quantity to MSE1 , 17% each of tendered quantity to MSE3 & MSE4 and 05% each of tendered quantity to ME3 & ME4
		A2: When one or more MSEs (say MSE1, MSE2) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/ MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that MSE1 matches the finally arrived L1 (other than MSME)</u>	Offer will be given to MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1 rate.	35% of tendered quantity to firm other than MSME, 40% of tendered quantity to MSE1 and 25% of tendered quantity to either of MSE3/MSE4
			(i) In case, either of MSE3/MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.	
			(ii) In case, MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.	35% of tendered quantity to firm other than MSME, 31% of tendered quantity to MSE1 and 17% each of tendered quantity to MSE3 & MSE4
			(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.	28% of tendered quantity to firm other than MSME, 62% of tendered quantity to MSE1 and 10% each of tendered quantity to either of ME3/ME4
			(iv) In case, ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.	287% of tendered quantity to firm other than MSME, 62% of tendered quantity to MSE1 and 05% each of tendered quantity to ME3 & ME4 respectively
			(v) In case, either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it	28% of tendered quantity to firm other than MSME, 37% of tendered quantity to MSE1, 25% of tendered quantity to either of MSE3/MSE4, and 10% of tendered quantity to either of ME3/ME4

		(vi) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate	28% of tendered quantity to firm other than MSME, 28% of tendered quantity to MSE1, 17% each of tendered quantity to MSE3 & MSE4, and 05% each of tendered quantity to ME3 & ME4
	A3: When one or more MSEs (say MSE1, MSE2) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that more than one MSE say MSE1 & MSE2 matches the finally arrived L1</u>	Offer will be given to MSE3, MSE4, ME1 and ME2 (within L1+15% range) to match the L1 rate.	25% of tendered quantity to firm other than MSME, 29.5% each of tendered quantity to MSE1 & MSE2 and 16% of tendered quantity to either of MSE3/MSE4
		(i) In case, either of MSE3/MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.	
		(ii) In case, MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.	25% of tendered quantity to firm other than MSME, 25% each of tendered quantity to MSE1 & MSE2 and 12.5% each of tendered quantity to MSE3 & MSE4 respectively
		(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.	20% of tendered quantity to firm other than MSME, 35% each of tendered quantity to MSE1 & MSE2 and 10% of tendered quantity to either of ME3/ME4
		(iv) In case, ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.	20% of tendered quantity to firm other than MSME, 35% each of tendered quantity to MSE1 & MSE2 and 05% each of tendered quantity to ME3 and ME4
		(v) In case, either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it	20% of tendered quantity to firm other than MSME, 27% each of tendered quantity to MSE1 & MSE2, 16% of tendered quantity to either of MSE3/MSE4, and 10% of tendered quantity to either of ME3/ME4
		(vi) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate	20% of tendered quantity to firm other than MSME, 22.5% each of tendered quantity to MSE1 & MSE2, 12.5% each of tendered quantity to MSE3 & MSE4, and 05% each of tendered quantity to ME3 & ME4
	B1: When one or more MEs (say ME1, ME2) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms	Offer will be given to MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1 rate.	50% of tendered quantity to ME1, and 50% of tendered quantity to either of MSE3/MSE4 who matched the L1 rate
		(i) In case, either of MSE3/MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.	
		(ii) In case, both MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.	50% of tendered quantity to ME1, and 25% each of tendered quantity to MSE3 & MSE4 who matched the L1 rate

	with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that ME1 is the finally arrived L1</u>	(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.	95% of tendered quantity to ME1, and 05% of tendered quantity to either of ME3/ME4 who matched the L1 rate
		(iv) In case, both ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.	95% of tendered quantity to ME1, and 2.5% each of tendered quantity to ME3 & ME4
		(v) In case, either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it	45% of tendered quantity to ME1, 50% of tendered quantity to either of MSE3/MSE4, and 05% of tendered quantity to either of ME3/ME4
		(vi) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate	44% of tendered quantity to ME1, 25% each of tendered quantity to MSE3 & MSE4, and 03% each of tendered quantity to ME3 & ME4
	B2: When one or more MEs (say ME1, ME2) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that ME1 matches the finally arrived L1 (firm other than MSME)</u>	Offer will be given to MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1 rate.	30% of tendered quantity to firm other than MSME, 20% each of tendered quantity to ME1, and 50% of tendered quantity to either of MSE3/MSE4
		(i) In case, either of MSE3/ MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.	
		(ii) In case, both MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.	30% of tendered quantity to firm other than MSME, 20% each of tendered quantity to ME1, and 25% each of tendered quantity to e MSE3 & MSE4
		(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.	63% of tendered quantity to firm other than MSME, 32% each of tendered quantity to ME1, and 05% e of tendered quantity to either of ME3/ME4
		(iv) In case, both ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.	63% of tendered quantity to firm other than MSME, 31% each of tendered quantity to ME1, and 03% each of tendered quantity to ME3 & ME4
		(v) In case, either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it	28% of tendered quantity to firm other than MSME, 17% of tendered quantity to ME1, 50% of tendered quantity to either of MSE3/MSE4 and 05% of tendered quantity to either of ME3 & ME4
		(vi) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate	28% of tendered quantity to firm other than MSME, 16% of tendered quantity to ME1, 25% each of tendered quantity to MSE3 & MSE4 and 03% each of tendered quantity to ME3 & ME4
	B3: When one or more MEs (say ME1, ME2) is	Offer will be given to MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1	20% of tendered quantity to firm other than MSME, 15% each of the tendered

	<p>within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.</p> <p><u>Let as assume that more than one ME say ME1 & ME2 matches the finally arrived L1 (firm other than MSME)</u></p>	rate.		quantity to ME1 and ME2, 50% of tendered quantity to either of MSE3/MSE4 who matched the L1 rate
		(i) In case, either of MSE3/MSE4 matches the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.		
		(ii) In case, both MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.		20% of tendered quantity to firm other than MSME, 15% each of tendered quantity to ME1 and ME2, 25% each of tendered quantity to MSE3 & MSE4
		(iii) In case, either of ME3/ME4 matches the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.		45% of tendered quantity to firm other than MSME, 25.5% each of tendered quantity to ME1 & ME2 and 04% of tendered quantity to either of ME3/ME4 who matched the L1 rate
		(iv) In case, both ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not agree to it.		45% of tendered quantity to firm other than MSME, 25% each of tendered quantity to ME1 & ME2 and half of 2.5% of tendered quantity to each of ME3 & ME4
		(v) In case, either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it		20% of tendered quantity to firm other than MSME, 13% each of tendered quantity to ME1 & ME2, 50% of tendered quantity to either of MSE3/ MSE4 and 04% of tendered quantity to either of ME3/ME4
		(vi) In case, MSE3, MSE4 & ME3,ME4 matches the L1 rate		20% of tendered quantity to firm other than MSME, 13% each of tendered quantity to ME1 & ME2, 25% each of tendered quantity to MSE3 & MSE4 and 02% each of tendered quantity to ME3 & ME4
		C1(i) : When one or more MSMEs (say MSE1, ME1) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1.	Offer will be given to ME1 (in L1+5% range) and MSE3, MSE4, ME3 and ME4 (within L1+15% range) to match the L1 rate.	65% of tendered quantity to MSE1 , 25% of tendered quantity to either of MSE3/MSE4 and 10% of tendered quantity to ME1
		(i) In case, ME1 and either of MSE3/MSE4 match the L1 rate & MSE4/MSE3, ME3, ME4 do not agree to it.		
		(ii) In case, ME1 and both MSE3 & MSE4 matches the L1 rate and ME3, ME4 do not agree to it.		56% of tendered quantity to MSE1, 17% each of tendered quantity to MSE3 & MSE4 and 10% of tendered quantity to ME1
	<p><u>Let as assume that one MSE1 and one ME1 are there in</u></p>	(iii) In case, ME1 and either of ME3/ME4 match the L1 rate and MSE3, MSE4 & ME4/ME3 do not agree to it.		90% of tendered quantity to MSE1 , 05% of tendered quantity to either of ME3/ME4 and 05% of tendered quantity to ME1
		(iv) In case, ME1 and both ME3 & ME4 matches the L1 rate and MSE3, MSE4 do not		90% of tendered quantity to MSE1 , 03% each of tendered quantity to ME3

		<u>L1+5% range and MSE1 is finally arrived L1</u>	agree to it.	& ME4 and 04% of tendered quantity to ME1
			(v) n case, ME1 and either of MSE3/MSE4 & either of ME3/ME4 matches the L1 rate & further either of MSE4/MSE3 & ME4/ME3 do not agree to it	65% of tendered quantity to MSE1, 25% of tendered quantity to either of MSE3/MSE4, 05% of tendered quantity to ME1 and 05% of tendered quantity to either of ME3/ME4
			(vi) n case, ME1 and MSE3, MSE4 & ME3,ME4 matches the L1 rate	56% of tendered quantity to MSE1, 17% each of tendered quantity to MSE3 & MSE4, 04% of tendered quantity to ME1 and 03% of tendered quantity to each of ME3 & ME4
		C1(ii) : When one or more MSMEs (say MSE1, ME1) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that one MSE1 and one ME1 are there in L1+5% range and MSE1 is matches the finally arrived L1</u>		Depending upon the various options as mentioned, apportionment will be done accordingly
		C2(i) : When one or more MSMEs (say MSE1, ME1) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that one MSE1 and one ME1 are there in L1+5% range and ME1 is finally arrived L1</u>		Depending upon the various options as mentioned, apportionment will be done accordingly
		C2(ii) : When one or more MSMEs (say MSE1, ME1) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that one MSE1 and one ME1 are there in L1+5% range and ME1 matches the finally arrived L1</u>	Depending upon the various options as mentioned, apportionment will be done accordingly	
		C3(i) : When one or more MSMEs (say MSE1, ME1) is within L1+5% (evaluated rates) and one or more MSEs (MSE3,MSE4)/MEs (ME3,ME4) are within L1+15% range: : Negotiations will be carried out with L1,L2,L3 firms with the 5% price range as per the exiting instructions to arrive at finally discovered price L1. <u>Let as assume that one MSE1 and one ME1 are there in L1+5% range and both MSE 1 and ME1 matches the finally arrived L1</u>	Depending upon the various options as mentioned, apportionment will be done accordingly	
AND SO ON				

Principal Secretary to Government Haryana,
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